PORTFOLIO RISK ANALYSIS REPORT

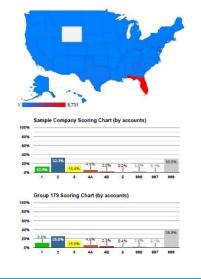
Portfolio Risk Analysis NACM TAMPA Distributed By: NACM TAMPA INC. CONFIDENTIAL ACCESSED:8/10/2020 1:57 5521 West Cypress Street - Tampa FL 33607 (813) 289-8894 Sample Company unts Pct 1,626 12.9 4,084 32.3 1,945 15.4 Period 08/2020 Description \$65,379,626 \$30,289,744 \$14,882,497 Low to Moderate Risk 12.2 08/2020 08/2020 High Risk \$4,389,186 3.6 Very High Risk Extreme Risk 25% of total balance 90+ days past due 08/2020 \$5,222,224 \$10,819 \$939,603 08/2020 Bankruptcy reported within the last 24 months 9 0.1 3,787 30.0 0.1 \$1,147,231 08/2020 Fewer than 3 trade experiences within the last 12 months Total \$122,260,930

ACCOUNT STATISTICS REPORT

- A recap of all the accounts a member submits on their last electronic A/R submission to the association.
- The recap calculates the predictive score on each of the accounts a member submits and the results are totaled by the predictive score class.
- O In each class there is a total of the number of the accounts in that category and the dollar exposure volume of those accounts.

597,330,698 Sample Company Scoring Chart (by dollars) 1004 804 904 1 2 3 4A 48 5 808 897 808 Group 179 Scoring Chart (by dollars) 1004 804 405 804 406 804 805 806 807

mple Company \$ Exposure by State



Sample Company Accounts by State

HEAT MAPS

O The geographical charts show the dollar exposure and number of accounts in each state, and can be drilled down to the zip code level.



GROUP CHARTS

O The graphs represent the dollar volume totals from the report, so a member can visually see the amount of their exposure from all of their accounts, which fall into the predictive scoring categories.

DATABASE CHARTS

 Alternative graphs represent the dollar volume totals from the report, with comparisons specific to industry and the database in it's entirety.